



# Streamlined 8(a) Sole Source Contracts

L2 Defense, Inc. is a small business focused on providing superior training, integrated logistics support (ILS), & engineering services to the Defense, national security, & first responder market sectors. L2 Defense leverages its operational, logistics, & engineering expertise to provide customers with tailored, full spectrum training & ILS solutions that span organizational missions, operational needs, and system / technology life cycles.

## Company Information

DUNS: 078374614  
CAGE Code: 6N9P2  
SECRET Facility Clearance  
Primary NAICS Code: 541690

## Areas of Expertise

- Emergency Management & Incident Command
- CBRN Defense
- Urban Search & Rescue
- HazMat Operations
- Full Scale Training Exercise Coordination and Support
- Electro-Mechanical System Design Support
- Integrated Logistics Support
  - Logistics Support Analysis
  - Reliability and Maintainability
  - Provisioning
  - Technical Manual Development
  - Training/Curriculum Development

## Steps for awarding an 8(a) Sole Source Contract:

1. Discuss the project with L2 Defense and establish technical requirements, a time frame, and a price estimate.
2. Contact your Contracting Officer (KO), Agency Small Business Specialist, or SBA Business Development Specialist for assistance and provide a package that includes the requirements description, estimated period of performance, applicable NAICS code, anticipated dollar value, etc. IAW FAR19.804-2 "Agency Offering". (L2 Defense can help you prepare this package.)
3. The KO will send an Offering Letter to the SBA requesting permission to conduct sole source negotiations with L2 Defense. (L2 Defense will have already alerted their SBA representative to expect the package in order to expedite the process.)
4. The SBA confirms L2 Defense's eligibility and authorizes the negotiations.
5. The KO negotiates with L2 Defense.
  - Simplified Acquisition efforts do not require a Technical Proposal. The KO sends an RFQ to L2 Defense requesting a Cost Proposal. Upon receipt of the Cost Proposal, the KO negotiates cost and terms with L2 Defense.
  - If the estimate exceeds the Simplified Acquisition threshold, the KO sends a RFP to L2 Defense requesting Technical and Cost Proposals. Upon receipt of these proposals, the KO negotiates cost and terms with L2 Defense.
6. Upon completion of negotiations, the KO prepares a contract award document and sends it to L2 Defense for signature.
7. Upon receipt of the executed contract from L2 Defense, the KO signs the contract and sends it to the SBA.
8. Contract performance begins.

**This entire acquisition process should  
take less than two weeks**

### **8(a) Regulations:**

*Federal law allows Agencies to award sole source contracts to the SBA on behalf of an eligible 8(a) firm of their choice. Contracts can be awarded in limits up to \$6.5 million for manufacturing NAICS codes and \$4 million for all other contracts.*

### **8(a) Sole Source Benefits and Advantages:**

- Streamlined contracting process
- Reduced decision and award cycle time
- Lowered administrative costs
- Direct negotiation with firm providing best value to the Government
- Qualified contractor of choice
- Protests by other contractors are not allowed
- Credit for promoting small business participation within agency
- Can initiate a contract with a simple high level statement of work

### **SBA Business Development Specialist**

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### **L2 Defense Point of Contact**

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